

# Team synergy

all for one, one for all

## Who is this for?

- ✓ Managers
- ✓ Real teams

## Programme

- Leadership & management
- Sales & commercial negotiation
- Training, consulting & coaching
- Personal development

## Methodology

Instruction, discussion and role plays - in groups of on average 15 participants – in order to capture and understand various forms of behaviour and styles of communication.

## Investment

€ 9000 for a 3-day programme, *including TASK questionnaire*

Realising objectives requires team consensus, cooperation and communication – from the beginning. We will enable planned, permanent and project teams to define the steps needed to appraise, achieve and maintain the success factors.

The result will be a better working atmosphere and an improvement in quality of decision-making, deadline keeping and budget control. The Team Synergy programme works best with real teams. It also addresses issues that all managers should be aware of in order to coordinate team dynamics.



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## Benefits

- Effectiveness: through more rational use of teamwork
- Assurance: thanks to an organisation that ensures the best team formation
- Confidence: through collective commitment to the objective, with respect for individual values
- Good atmosphere: through each team member's enjoyment in proving his or her abilities
- Calm: through effective and motivating delegation

Solutions for individuals and companies

## Content

### Day 1

- Definition of teams and identification of basic qualities needed to turn a group of individuals into a real team
- Consensus: the best approach
- The difference between competence and added value
- The six steps in forming a team, the limits of each member and their compensating values

### Day 2

- Realistic and objective appraisal of the present situation in the teams to which we belong, through awareness of points for improvement and the main objectives of change
- The principles for good team performance
- Reconciling personal and team interests
- Working effectively in a team: the 10 golden rules
- From agenda to control, through effective methods for decision-making
- Managing conflicts

### Day 3

- Motivation and creativity: simple and effective methods for generating ideas and the decisions that should result from them
- Creative criticism and destructive criticism
- Coordinating meetings
- Added Value & Restrictions
- The leader's role in a team

## Training methodology at a glance



3-5 weeks' application on the job